

ALL COUNTY & ASSOCIATES

Got a Challenge? Ask an Engineer!

At some point in your life, we've all thought "there's got to be a better way to do this!" If you're working on a home project or purchasing a parcel of land, you've run into frustrations. Even so, overcoming a challenge is an engineer's bread and butter.

Yet, when COVID-19 hit, many were reeling. How do we handle this? For civil engineering firms, the crisis brought back fears from the Great Recession. That said, what happened next surprised us all.

After a couple of weeks, a trend started to develop. The phones started ringing and did not stop. Why? The simplest answer was that people were at home more. And people know that All County and Associates (ACA) is the firm to call when you have questions.

Education First

For ACA everything starts with our motto: "Helping You Make Informed Decisions." Educating the public sets ACA apart. As a result, we are proud to have many long-term relationships with homeowners, home-builders, and real estate professionals.

This past year, ACA took our commitment to education further. We expanded beyond our commitment to free consultations. We launched our bi-weekly blog series, aptly titled, "Helping You Make Informed Decisions." The blog educates readers on civil engineering, land planning, sewage, and other practices.

For the more interested individual, ACA maintains an active social profile. These posts deal with industry topics, project spotlights, and interesting finds. Finally, we started a quarterly newsletter. The newsletter provides professionals with information on regulations, our projects, and access to our educational content.

Niche Services

Unlike other engineering firms, ACA specializes in on-site sewage inspections and replacement designs. In 2020, many homeowners needed these services. Early stay-at-home orders caused higher sewage usage. And higher sewer usage led to calls of wet yards and bad odors. Later, pending home sales caused increased calls. Our team completed many quick turnaround inspections. The majority (80 percent +) of these inspections earned in the coveted "pass." In the cases where a system failed inspection, we offered design services. These services included replacement tank designs and new absorption area systems. In some instances, we assisted residents in connecting to the public sewer.

The year also saw steady demand for boundary surveys. Contrary to popular belief, a boundary survey is a complex, rigorous process. The process uses deed research, data, and electronic equipment to mark the property corners. A homeowner requests a boundary survey to know the limits of their property. Many homeowners have a boundary survey before a home improvement project. The survey ensures that new sheds, fences, and decks are on the resident's property.

Additionally, swimming pools made a splashing return. As municipal pools remained closed, residents missed having a place to swim outdoors. The rise in pool projects presented a unique opportunity to adapt our nearly 30-years of expertise. Today, pool construction requires a similar permit plan to building a home. Given the nature of the project, they required a quick turnaround and small budgets. We provided a range of services from topographic surveys to stormwater designs.





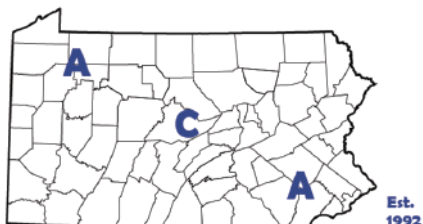
Our Team Grew

The steady stream of work presented us with the opportunity to grow. At the start of the pandemic, we had an eleven-person operation. Today we are a fifteen-person team.

With an increased demand for our services, ACA added several new members to the team. Cheryl Carter, our contract coordinator brings years of customer service and account management. Greg Gray, SEO, provides expertise in sewage planning and inspection. Jason Bailey, PE, comes to ACA with a decade of design, regulatory, and stormwater experience. Finally, D. Patrick Miller is an experienced survey technician.

Looking Forward

2020 took ACA to new heights. As we look towards 2021, we are excited to help you begin your next project.



All County and Associates, Inc.

**For additional information
please call 610.469.3830 and
visit www.all-county-assoc.com.**

