## BUSINESS **SPOT**LIGHT

# HIGHVALUE CONSULTING

At HighValue Consulting, we understand that retirees face many important decisions that can affect their long-term financial success. Some of these decisions revolve around making investments that will help create a hedge against outliving their income, the impact of inflation, taxation, and rising healthcare costs. Because over ninety percent of our clients are retirees with similar concerns, we are in an advantageous position to approach such challenges with experience and skill.

#### We have the expertise to guide you to a successful financial future one step at a time.

At HighValue Consulting, we have made a commitment to providing excellence in everything we do for our clients. Our goal is to exceed expectations at all times by honoring you with a paramount degree of customer service. We serve you with years of experience and skill which have provided us with a wealth of knowledge regarding the financial industry. When you choose our financial planning services, you benefit from obtaining comprehensive advice from a team of highly qualified professionals and individuals with an extensive background in addressing your particular financial needs.

As an independent financial planning firm, we solely represent the needs and interests of our clients rather than any specific company. While some financial institutions recommend investment products that are manufactured by the parent of subsidiary business entities, we have no such ties. Our self-sufficiency is vital to delivering nonpartisan and unbiased recommendations. Our independence and objectivity allows us to provide our clients with the commitment that they deserve. If you have questions or want to make an appointment, send us an email or give us a call.

#### Our unique approach to your growth begins with getting to know you and understanding your needs.

With great power comes great responsibility, and at HighValue Consulting, we understand that our clients have given us great power over their financial futures and we must never forget the great responsibility that comes with that power. The investment world is a complex place and our mission is to help you navigate through it by providing a comprehensive asset and risk management plan that explores every angle of your personal financial landscape. Together we will develop a total financial management approach to your investment and retirement needs.

Communication is the cornerstone of a trusting relationship and at HighValue Consulting, we recognize that this is what provides our clients with the peace of mind they need when choosing an investment advisor. We pride ourselves on our clients knowing that we are just a phone call away so that when their goals or situation changes, they have the control and we are at the ready to make the needed

adjustments to their financial plan. We look forward to the opportunity to consult with your regarding all of your retirement, educational and overall financial goals and needs and creating a plan that fits you best.

> In working with retirees, we have discovered that many are not enjoying their retirement years as much as they hoped. Some had planned to spend more time traveling, golfing, gardening, visiting with precious grandchildren and fam-

ily. Instead, they find themselves holding back out of fear that they will outlive their money. It's a very real and valid concern. At HighValue Consulting it is our goal to put your mind at ease with some simple proven money management strategies.

#### *Call for a free complimentary estate planning or portfolio review (valued at \$500) and receive a \$25 Amex Gift Card.*

Please call if you would like more information. The only cost or obligation to you is a little bit of your time. We thank you in advance.



#### **MEET OUR PRESIDENT:**

### Curt J. High.

With more than 30 years of financial planning experience, Curt J. High is no stranger to the financial services industry. He began his career with IDS Financial Services, providing him with the higher education and



merits that would propel him to focus his attention to detail, while consulting and advising clients to better prepare them for the future. With strong roots and a small family business, Curt used his expertise, knowledge, and judicious attention to detail to form **High Value Consulting**.

Curt's goal is to educate clients as they discover their financial options for reaching their specific objectives. His confident approach is quietly instilling a sense of assuring reciprocity in clients and peers alike. Clients truly appreciate Curt for his realistic trustworthiness and his dynamic problem solving nature, counting his successes only when he has achieved success for his clients.

Curt is a graduate of the Wharton Business School, where he graduated with a degree in financial planning. He is a fully licensed insurance agent and has held all security licenses during his career.

When not in the office helping clients achieve their financial goals and objectives, Curt is very passionate about exercise and travel. He is an avid reader which further enhances his expertise and skills as well. Also, he enjoys Indy Car racing and is a dedicated fan of Team Penske Racing.

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