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# Marando Industries

## Innovative Turn-Key Automation: Full-Service Solutions That Fuel Growth

Delivering world-class innovations — from custom machinery to full production lines that connect advanced process tech to your market demands, slashing downtime while driving revenue and profitability. *Tailored for any sector or scale.*



### Industrial Solutions

- Pipe Beveling
- Plate Beveling
- Industrial Robots
- Pre-engineered Solutions
- Industrial Controls

### Process Automation & Robotics

- Custom Robotic Systems
- Robotic Integration & Programming
- Collaborative Robotic Solutions
- Material Handling Automation
- Automated Assembly Systems

### Engineering Services

- Design & Engineering
- Project Management
- Industrial Millwright Services
- Technical Consulting

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## Introducing Marando Industries *Revolutionizing Regional Manufacturing with Custom Automation*

In the heart of Pennsylvania's manufacturing landscape, Marando Industries stands out as a family-owned powerhouse, delivering turn-key industrial automation solutions since 2006. Founded by a father-son duo of Penn State-degreed engineers — the father honing his skills in the automotive sector at Dana Corporation, and the son bringing dual expertise in mechanical and electrical engineering — this West Lawn-based company operates from a spacious 15,000-square-foot facility.

Specializing as a custom machine builder and systems integrator, Marando focuses on robotic process cells that tackle everything from welding and assembly to material handling and collaborative robotics. With over 50 years of collective experience and more than 350 projects under their belt, they transform complex challenges into streamlined, efficient systems that boost productivity across industries like automotive, electronics, and general manufacturing.

What sets Marando apart in a crowded field of automation providers is their unwavering commitment to local and regional customers throughout Pennsylvania and the Mid-Atlantic states. Unlike distant competitors who face lengthy travel times leading to prolonged downtimes and inflated costs, Marando's proximity ensures rapid, high-level after-sale support — from on-site commissioning and preventive maintenance to readily available replacement parts.

As a mechatronics company at its core, they dive deep into understanding clients' unique problems and opportunities, leveraging state-of-the-art technologies to design and build automated systems that directly drive revenue



growth and profitability. Their multidisciplinary team excels in end-to-end services, including concept development, precision fabrication, integration, and ongoing optimization, all tailored to minimize outages and maximize returns.

As an authorized FANUC integrator and master distributor for European brands like OMCA beveling technology, Marando brings world-class partnerships to the table, representing innovative tools from across the globe while keeping operations firmly rooted in the region. This blend of global tech with local agility allows them to offer pre-engineered solutions alongside fully custom builds, such as inspection cells, press tending, and laser metrology systems. For businesses seeking a partner that prioritizes personal service, quality craftsmanship, and measurable results, Marando Industries is the go-to choice.

Contact them today at their Reading headquarters to explore how their expertise can propel your operations forward. Please call 610.621.2536, ext. 700 or email rich@marando-inc.com, and visit [www.marando-inc.com](http://www.marando-inc.com).

