

SUCCESSFUL WOMEN IN BUSINESS

Nanette Poserina Health Insurance Solutions, Inc.

My story starts in 1980, when I decided to migrate into the suburbs, being closer to home and family. I settled into a P&C agency for another five years, and formulated plans to open my own insurance agency.

My office grew from two employees to more than 15 employees — located in Skippack, PA. My team services and



I was approached to consult on a large account in Scranton, PA where my underwriting and marketing skills delivered savings of \$5.7 million. One of the concepts was to carve-out the prescription drug benefit, which delivered tremendous savings. Focusing on the Rx-savings concept, I started to gain traction with both large and small accounts.

manages over \$100 million in drug-spend. Throughout the years we've shifted our focus to Specialty drug cost, which has taken over the majority of spend for a group. Today, we primarily focus on strategies to reduce employer's specialty drug spend by up to 50 percent, with our manufacturer relationships,



Chris James Hector Realty

Chris Tells You Like It Is NOT What You Want To Hear

When buying or selling, know your agent.
Select your agent with the same care as you select your home.

FIVE Reasons a property sells:

- 1) Location
- 2) Price
- 3) Terms
- 4) Condition
- 5) The agent you choose

You control FOUR of these!

Buyers call to Pre-Qualify!

Sellers call for a free priced right market analysis!

Chris James Hector



The Team You Can Count On!
We Sell Everything From Mobiles to Mansions!

**Don't Delay
Call Chris and Andrea Today!**

610-933-7592

ChrisJamesHector.com

Andrea L. Heskett

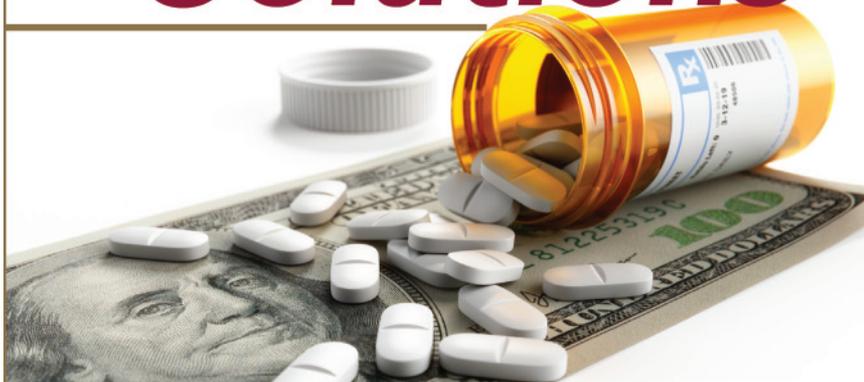


manages over \$100 million in drug-spend. Throughout the years we've shifted our focus to Specialty drug cost, which has taken over the majority of spend for a group. Today, we primarily focus on strategies to reduce employer's specialty drug spend by up to 50 percent, with our manufacturer relationships,

knowledge of grants and foundations, and working with Specialty Drug Pharmacies directly. One of our largest clients in NJ has saved \$59 million over the course of seven years, without plan-change.

For additional information please call 610.615.5911 and visit www.gethisi.com

COST CONTAINMENT Solutions



At HISI, we specialize in the following:

- ✓ Focus on employer Rx plans
- ✓ Target prescriptions over \$1500
- ✓ Savings of 50% or more



*"A new approach to
pharmacy, focusing on specialty drugs"*

610.615.5911 | 4402 Skippack Pike, P.O. Box 940 • Skippack, PA 19474
gethisi.com



Magic Memories Early Learning Schools

610.400.8587

www.magicmemories.org

enroll@magicmemories.org

*Give your child
the Best!*



Now Enrolling!
Infants
TODDLERS
PRESCHOOL
PRE-K
SCHOOL-AGE
KINDERGARTEN
VIRTUAL LEARNING
SUPPORT
SUMMER CAMP

- ♥ Freshly UPDATED & BRAND NEW Facilities
- ♥ Clean School Environment
- ♥ Safe Social Experience
- ♥ Small Class Sizes
- ♥ Curriculum meeting PA Standards
- ♥ 2 Snacks & Lunch INCLUDED
- ♥ Educated & Experienced Teachers
- ♥ Pods for minimizing mixing groups
- ♥ Strong Security System
- ♥ Your Home-Away-From-Home
- ♥ AMAZING Summer Camp Program

Locations:

Chester Springs, Collegeville, Green Lane, Jeffersonville, Norristown, Phoenixville, Plymouth Meeting, Royersford