

# FOCUS ON INSURANCE AGENCIES

## Evans Hauseman & Richard, Inc.

### CELEBRATING 90 YEARS IN BUSINESS

It all started in 1931 when S. Wagner Evans opened an insurance agency in Pottstown and sold insurance for one carrier, Harleysville Mutual. Over the years the agency grew by numerous acquisitions and appointments. In 1965 the merger of Wagner Evans, Leon Hauseman and C. Linford Richard resulted in the official incorporated name of Evans, Hauseman & Richard. Since then, the agency has seen many partners join and succeed; today the agency is owned and operated by Len Gieseler and Gregg Caplan.

Evans, Hauseman & Richard is a full-service insurance agency with over 4000 clients. We are dedicated to building long term relationships with both personal and commercial clients. Once a relationship has been established, we are able to provide a one source approach to all our client's insurance needs. As an independent insurance agency, we are able to represent many different insurance carriers, giving us the

ability to provide the right insurance for each client. The agency provides personal, commercial, life and health insurance along with specialty and niche insurance products. Our staff of six are all professionally licensed and total a combined more than 150 years of insurance experience.

Our slogan, "One source For Innovative Insurance Solutions" says it all. In today's insurance market it is easy to just give a proposal and a price, all agencies can do that. At EH&R we pride ourselves on working closely with our clients and acting as their Professional Insurance Advisors. We look for gaps in coverages, shop the marketplace and put together policies that work best for each client on an individual basis. Acting as an Insurance Advisor is much more than shopping our markets for the least expensive policy. Our job is to fully protect our clients against losses that would create a financial burden. With our guidance and sound professional advice,

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We would like to thank our clients for their continued business and support. We look forward to strengthening our current client relationships and look forward building new relationships going forward. We believe that Pottstown and the surrounding Tri-County community is primed for growth and EH&R

is strategically aligned to continue to be the premier Independent Agency in the region. EH&R is proud to be part of the Pottstown Community for 90 years.

For additional information, please call 610.323.2201; email: [info@pottstowninsurance.com](mailto:info@pottstowninsurance.com); and please visit [www.pottstowninsurance.com](http://www.pottstowninsurance.com).

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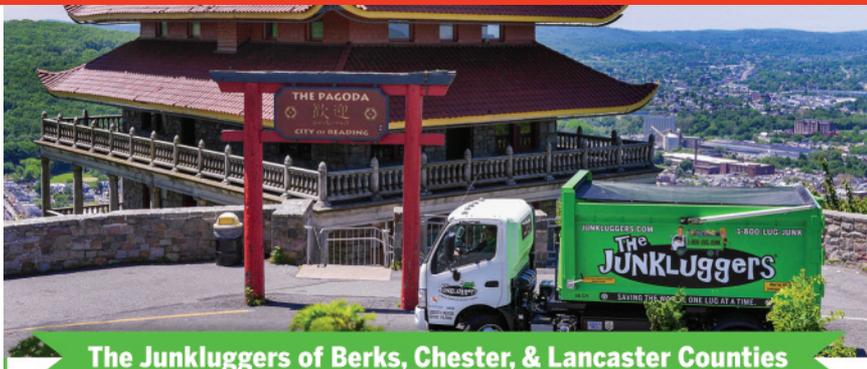
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## JAB Insurance Brokers Inc.

JAB Insurance Brokers Inc. is an innovative firm that strives to provide competitive insurance solutions for our customers large and small. They exist to protect businesses, families, and individuals from accidents and injuries and the unfortunate consequences that result!

Their focus is on educating the client in ways that it is very easy for them to understand their coverage. Most people do not understand their insurance but when the professionals at JAB put a program in place and the customer is comfortable with it their goal has been achieved. They believe this approach along with honesty and integrity can provide value to their customers and revolutionize the experience of purchasing insurance.

The professionals at JAB Insurance Brokers are local, personal and experienced. They provide total insurance solutions for businesses from large to small, and for individuals in all stages of life. Insurance is a valuable tool that transfers risk away from you. It is very important to understand as a business or an individual what risk you are retaining and what risk you are transferring.

JAB Insurance Brokers offers a free coverage analysis along with free comparison proposals in order to make sure you

understand the underlying coverage you are paying a premium for. They help their clients to understand the details which aren't often explained. This gives meaning and significance to the purchase of insurance.

Insurance lines include: Commercial; Homeowners; Personal Auto; and Niche Industries, including condo associations, property management, artisan contractors, and automotive repair shops.

Company president and founder John A. Bigham III has lived in the Pottstown, PA area his entire life. He attended Owen J. Roberts High School and received his MIS degree from Saint Joseph's University in Philadelphia, PA. Upon graduation from college, John worked for a large accounting and finance firm as a consultant for large insurance companies. He became a producing insurance agent/broker in 2005. Since then John has become successful by utilizing his insurance knowledge and strong work ethic to provide his clients with the necessary insurance coverage at a competitive price combined with superior customer service.

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