



TCACC Mission: As the primary business advocate, the TriCounty Area Chamber of Commerce provides relevant membership services and proactive leadership to enhance economic opportunity and quality of life within our region.

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CONNECT WITH YOUR TRICOUNTY AREA CHAMBER:

152 E. High St., Suite 360, Pottstown, PA 19464 • TEL: 610.326.2900 • FAX: 610.970.9705

• EMAIL: info@tricityareachamber.com

Eileen Dautrich, President,
eileen@tricityareachamber.com

Gregory Glenn, Member Relations Director,
gregory@tricityareachamber.com

Tarra Farrell, Events and Marketing Director,
tarra@tricityareachamber.com

Jennifer O'Donnell, Leadership Tri-County
Director, jennifer@tricityareachamber.com

Melissa Shainline,
Communications and Administrative Director,
melissa@tricityareachamber.com



TRICOUNTY AREA CHAMBER OF COMMERCE

GATHERING OF GRATITUDE



MEMBER RECOGNITION EVENT

• **Thursday, December 6**
• **11:30 AM – 1:30 PM**
• **Western Montgomery
Career & Technology Center,**
77 Graterford Rd., Limerick 19468

Chamber Members Only;
Reservation Required; Limited seating

EVENT SPONSORS:



CO-SPONSORS:



- Join us for this special Member Recognition Event – this luncheon is replacing the monthly membership breakfast
- The holidays are a time to show gratitude and the Chamber wants to as well
- Join us to learn about new and exciting opportunities for your business in 2019 that your support has made possible
- One of our sponsors, Pottstown Area Rapid Transit, is collecting personal hygiene donations to benefit the Pottstown Cluster of Religious Communities – bring a donation to win a spin of the “Chamber Wheel”
- Gift for everyone in attendance
- Lunch prepared by the WMCTC culinary students
- After lunch please tour the impressive, state of the art facilities at the school

MAKING A DIFFERENCE IS WHAT WE DO!

MEMBERSHIP HAS ITS BENEFITS!

WELCOME APPROVED NEW MEMBERS!

Congratulations to the businesses listed below. Their applications were approved by the Board of Directors in October.

When purchasing goods and services, please keep these businesses as well as other TriCounty Area Chamber of Commerce Members in mind while you Always Buy Chamber!

Coventry Neighbors Magazine
44 Fulmer Road
Pottstown, PA 19465
856.296.0598
Printers/Publishers

Four Elements New Age Center
17 North Hanover Street
Pottstown, PA 19464
484.644.9090
www.fourelementscenter.com

Behavioral Health Services; Health and Beauty Aids; Massage Therapy; Medical Services; Retail Sales

Four Elements New Age Center is located in Downtown Pottstown and provides its clients with a full range of services to choose from. Services available include – Reiki, Hot ChakraHealing, Goddess Readings, Faeire Readings, Spirit Guidance and Psychic Medium Readings.

Hilltop Drive-In, Inc.
2910 East High Street
Pottstown, PA 19464
610.326.2342
www.hilltopdrivein.com
Restaurants/Clubs

There are an extensive array of items on the menu at this vintage restaurant in Pottstown, Pennsylvania. Sanatoga's famed HillTop Drive-In has stood the test of time by providing quality food at remarkably low prices since it opened in the summer of 1952. In addition to serving up an award-winning burger, their grill offers flavorful steaks, yummy subs, broasted chicken, delicious ice cream treats, mouthwatering milkshakes, and more. If you call ahead to place an order, they will have it ready for pickup when you arrive.

Mike's Brick Oven Pizza
601 North Charlotte Street
Pottstown, PA 19464
610.327.4042
www.mikesbrickovenpizza.com
Caterers/Banquet Services, Restaurants/Clubs

Mike's Brick Oven Pizza has been serving the Pottstown community the best pizza, wings, hoagies, and pasta since 1999. Mike's has consistently received recognition from the local community, being voted the #1 Take-Out in the Tri-County Area in 2009, 2010, 2011, 2012, 2013, and 2014 in the Pottstown Mercury poll. Whether you're looking for the best take-out in the area, pizza delivery in Pottstown, a quaint local place for lunch, or someone to cater your next social or business event... Mike's Brick Oven Pizza is the place to go.

Three Brothers Grill
1432 East High Street
Pottstown, PA 19464
484.752.4527
www.threebrothersmexicanfood.com
Caterers/Banquet Services, Restaurants/Clubs

Three Brothers Grill is a family owned, authentic Mexican restaurant. They serve breakfast, lunch and dinner. Walk-ins are welcome or take out and catering services are also available. Stop by and say hello and enjoy.

Tricia's Trinkets & Treasures
211 North York Street
Pottstown, PA 19464
215.840.9783

Gifts/Specialty Shops – Apparel and Accessories; Retail Sales

The mission of Tricia's Trinkets & Treasures is to serve the community with more than just bargains on everything from clothing to household items; she wants to provide nice clothing at a reasonable price. Patricia, the owner, believes the convenience of her consignment and thrift shop will allow her to engage with youth in the area and become a role model.

5 Ways Your Customers Win with You as a Chamber Member

Did you know that **your customers receive multiple benefits from you being a chamber member** and those benefits can increase their loyalty? Here are 5 examples:

- 1. You're in the Know** - When you're a member of the chamber you know what's going on in the business community.
- 2. You Have Inside Knowledge (and Tickets) for Events** - As a member, you may be able to purchase tickets earlier or bring an interested guest - **you come off looking like a rock star to your customer or vendor.**
- 3. You Know About Legislative Initiatives** - The chamber is busy working behind the scenes for all businesses in your area.
- 4. You Become a Resource** - You become a connector in the community and someone they patronize to get the inside scoop.
- 5. You Hire the Best** - As a chamber member, you get to meet a wide variety of people and expand not only your sales networking but your career network as well.

CHAMBER MEMBERSHIP ANNIVERSARIES

(ACCORDING TO TCACC RECORDS)

Happy Anniversary to the following Members:

29 YEARS

Borough of Boyertown

15 YEARS

Independence
Planning Group

10 YEARS

Whitegate
Contracting Company

5 YEARS

CEDARVILLE
Engineering Group, LLC

1 YEAR

AAA Ambulette LLC

Blatt Construction

Everything Printing

Lifeworks
Counseling Center, LLC

Lolli Architects, LLC

Montgomery County
Intermediate Unit

MOSAIC
Community Land Trust
Schuylkill Valley Sports

West & Company, CPAs,
PC T/A Hoffman &
West PC

Member Renewals

Thank you to the following Members who renewed their commitment to make your Chamber a **PRIORITY!**

ARRO Consulting, Inc.

Bechtelsville Car Wash

Brandywine Living at
Upper Providence

Evans, Hauseman
& Richard, Inc.

Express
Data Systems, Inc.

Harleysville Bank

Hickory Valley Golf Club

Hollenbach
Construction, Inc.

James M. Capinski
and Associates

Lower Pottsgrove
Township

Maillie LLP

Orlando
Law Offices, P.C.

Owen J. Roberts
Education Foundation

PeopleShare, Inc.

Permabond, LLC

Pottstown Area Health
& Wellness Foundation

Pottstown
School District

Rotary Club
of Pottstown

Schultz Technology

Schumacher & Benner
Funeral Home &
Crematory

Service Electric
Cablevision, Inc.

Specht Realty, Inc.

Steel River Playhouse

Tri-County Emergency
Physicians, LLC

Universal Machine Co.

VideoRay LLC

Visiting Nurse
Association of
Pottstown & Vicinity

Are you Celebrating 25, 50, 75 Years?

If your Chamber Member company is celebrating a significant anniversary then the Chamber needs to know!

The Chamber strives to recognize their Members for their success. Contact **Tarra Farrell** at 610.326.2900 or tarra@tricityareachamber.com



TRICOUNTY AREA
CHAMBER OF COMMERCE

THANK YOU!

2018-2019 Connections Partners:



2018-2019 Commerce Partners:



SUPPORTING COMMERCE

BUSINESS SPOTLIGHT

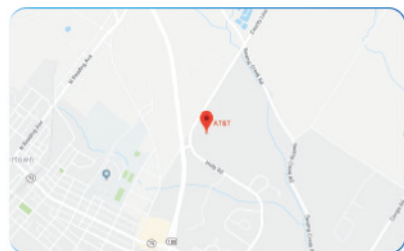


173 Holly Rd, Gilbertsville, PA, 19525

(610) 369-2530

Store Hours

Monday - 9AM to 8PM
Tuesday - 9AM to 8PM
Wednesday - 9AM to 8PM
Thursday - 9AM to 8PM
Friday - 9AM to 8PM
Saturday - 9AM to 8PM
Sunday - 10AM to 6PM



We Have Great Promotions Every Month!

Feel free to stop by our store so we can answer any of your questions about wireless or entertainment.

Use this \$5 Coupon for a New Case, Screen Protector, or Extra Charger!

★★★★★★
\$5 OFF
ANY ONE
ACCESSORY
★★★★★★

GET \$5 OFF
On Any One Accessory



Limited to only one accessory only at the Gilbertsville AT&T. Must have at least a \$20.00 purchase in order to redeem. Limited time offer. All rules and regulations apply. Please see store representative for details.



#1 IN CUSTOMER SATISFACTION
FOR 17 YEARS

Get **Over 155+ Channels** for the **Entire Family!**

SEPTEMBER SPOTLIGHT RECAP



On September 18, Steel River Playhouse hosted a Business Spotlight. They were able to tour the facility and learn about all that Steel River does for the community.

Sponsored by:



COMMUNITY CALENDAR

FEATURED MEMBER BENEFIT OF THE MONTH

As a service to the entire community, and a benefit to our Members, the Chamber provides an online Community Calendar.

You can use the community calendar two ways:

- **Post your company's events**
- **Use the online calendar as a resource for "things-to-do" in the area**

To post your events – sign on to Members Only, click the 'Events' tab, and then click 'Add Event'. Fill in all of the appropriate details, click Submit for Approval and your event will be posted to the calendar after approved!

To check out upcoming community events, visit the online calendar at tricityareachamber.com. The calendar is located under the Live.Work.Shop TriCounty tab located at the top of the home page. Check back often – new events are added frequently!

October 2018 was full of Community Events – make sure to check out November & December for events around the holidays!

SUPPORTING COMMERCE

OCTOBER BREAKFAST RECAP

Chamber Members gathered at the TriCounty Active Adult Center for October's breakfast featuring Sales Training.

Our keynote speaker was John Whitehall, Sandler Training. John has over 30 years of experience leading and coaching high performing, winning sales organizations of all sizes in a variety of industries. Here are a few tips from his presentation:

- Sandler Rule – You can only perform in a manner that is consistent with where you see yourself conceptually
- Most of what we know about each other relates to the various roles we play
- What your identify is is not necessarily what your role is
- Protect your "I" - it is not how you feel that determines how you act; it is how you act that determines how you feel
- Balance is key between your "I" and your "R"

*“The only person
you are destined
to become is
the person you
decide to be.”*

– Ralph Waldo Emerson



ABOVE: (L to R): Richard Gensler, SCORE TriCounty; John Whitehall, **speaker**, Sandler Training; Robin McMonagle, Pottstown Hospital Tower Health; Holly Parker, TriCounty Community Network; and Henrietta Wiggins, SCORE TriCounty.



RIGHT: New Members (L to R): Caren Yucha, Yucha Hearing Aids; John, Kathleen, and Mike Collier, Franklin Flooring, Inc.; and Christopher King, AFLAC.

BELOW: Breakfast attendees enjoyed this new venue. TriCounty Active Adult Center hosted for the first time.

THANK YOU TO OUR SPONSORS:



610.850.0181; www.tcnetwork.org
The TriCounty Community Network (TCN) brings together more than 90 agencies, businesses and individuals in our local community to problem solve on community needs. TCN works to build the capacity of area nonprofits by providing numerous support services and benefits that help organizations better serve their stakeholders.



610.326.3731; www.tricounty.score.org

SCORE TriCounty has served Pottstown and the Tri-County Community since 1991. Our mission is to provide **Free and Confidential Expert Business Counseling**. Our volunteers specialize in mentoring individuals who are considering starting a business, as well as owners and managers who are already in business.



BUILDING COMMUNITIES



Mark Your Calendars!

ECONOMIC DEVELOPMENT LUNCHEON

Tues., Nov. 13

11:30 AM – 1:30 PM

Economic Development Luncheon Presented by Pottstown Hospital Tower Health & TCACC

RiverCrest Golf Club & Preserve, 100 Golf Club Drive., Phoenixville 19460
Grow PA is an open-source initiative designed to engage Pennsylvanians from the business and civic communities. In a state with an unemployment rate that lags behind the national average, an aging population, and an anemic economy, the time to collectively plan a path forward is now. Grow PA began in the fall of 2017 as a virtual discussion with people from various sectors of our business and civic community. They created an online forum and weekly newsletter to share stories of growth and innovation from around the state. The newsletter has thousands of subscribers and contributors and is growing daily.

\$55 per Member; \$400 per Member table of 8; \$70 per non-member

Presenting Sponsor: Pottstown Hospital Tower Health

Platinum Sponsor: Pottstown Area Health & Wellness Foundation; Pottstown Area Industrial Development, Inc.; The Victory Bank

Co-Sponsor: Maillie LLP; Montgomery County Community College; O'Donnell, Weiss & Mattei, P.C.; PECO



Rob Wonderling, President & CEO, Greater Philadelphia Chamber of Commerce

Creating economic opportunities for all is the focus of Rob Wonderling's life work. As President and CEO of The Chamber of Commerce for Greater Philadelphia, Rob leads a business advocacy organization of member companies that promotes growth and economic development in the 11-county Greater Philadelphia region.

Rob joined the Chamber in 2009 with an agenda to advance the region's businesses, particularly by strengthening opportunities for entrepreneurs and minority-owned businesses. He is committed to inclusion and excellence in management of all diverse people irrespective of differences. Shortly after his arrival, he greatly expanded the Chamber's highly successful CEO Access Network to connect CEOs and minority entrepreneurs in order to drive business growth and create economic opportunity.

SAVE THE DATES

Thurs., Dec. 6

11:30 AM – 1 PM

Membership Luncheon – Gathering of Gratitude

Western Montgomery Career & Technology Center, 77 Graterford Rd., Limerick 19468

Gathering of Gratitude

See page 33 for details!

Members Only; Reservation Required

Sponsored by: Alvernia University; Exelon; Pottstown Area Rapid Transit, Inc.; Schultz Technology



Thurs., Dec. 6

5 – 7 PM

LEYP: Holiday Party

Red Horse Motoring Club, 132 E. 3rd St., Pottstown 19464

Come celebrate the season with the rest of the LEYP group at an amazing new venue called the Red Horse Motoring Club. Bring a toy to donate to the Salvation Army and you will receive free entry to the event. Don't forget the real reason for the season and help out others in need! Complimentary food and alcoholic beverages provided.

Donations for entry; Young Professionals Only; Registration Required

Tues., Dec. 11

11:30 AM – 1 PM

WOW Holiday Networking

The Carousel at Pottstown, 30 West King St., Pottstown 19464

It's the holiday's already! Come and join us at the Carousel for some fun holiday networking. Get ready to have some fun and meet some new people all while experiencing some holiday festivities. The Carousel will be decorated for the holidays and will be running for our event.

\$26 per Member (prepaid by 12/4); \$32 per Member (invoiced or after 12/4)

Business Development Opportunities Available

Thurs., Dec. 13

5 – 7 PM

Business Card Exchange

The Victory Bank, 548 N. Lewis Rd., Limerick 19468

It's the Holiday Season and Victory Bank would like all Chamber Members to come out to their offices and celebrate! This mixer features wonderful decorations and Christmas music to get you in the holiday mood. Victory Bank enjoys bringing the holiday cheer to the area and community.

No Charge; Members Only; Registration Appreciated

Sponsor: The Victory Bank

Thurs., Jan. 10

7 – 9 AM

Economic Forecast Breakfast

Sponsored by Tompkins VIST Bank and Tompkins Insurance
Stay tuned for additional details.

February 12

5-8 PM

Women's Roundtable

Stay tuned for additional details

April 10

Boyertown Area Progress Dinner



Please note this annual January event is being moved to the spring!

Call Tarra Farrell, Events & Marketing Director, for more information or to sponsor an event.

610.326.2900



Scanning this QR code will take you to the event's page.



Register today; connect tomorrow. Visit tricountyareachamber.com or call 610.326.2900.

“October provided an opportunity for the Class to learn how three very different organizations developed community partnerships and increased stakeholder relationships to strengthen and sustain their mission.”

– Jennifer O'Donnell, IOM, Director of Leadership Tri-County

Leadership

TRI-COUNTY



The Leadership Class of 2019 with Jenna Armato, Attract, Engage, Inspire.

OCTOBER SESSION RECAP

A Blog by Class of 2019 Participant, Ann Maletsky of Exelon

Kicking off our Leadership Tri-County experience was a motivating presentation from John Whitehall at the Chamber Membership Breakfast. His knowledge and expertise were enlightening, and I definitely took away a good deal from his presentation. As the Breakfast sponsor, TCN presented the Corporate Toolkit for the Amazing Raise which I helped create and was proud to work on its development with Holly and her team at TCN. After Breakfast, our class worked on our leadership development with Jenna Armato then hit the road for some local site visits.

Our first stop was at the Western Montgomery Career and Technology Center, it was amazing to see all the new careers the center offers to our local high school students from Pottsgrove, Spring-Ford and Upper Perkiomen School Districts. While we were there, we were provided a very delicious lunch by the culinary students and I have to say it was absolutely delicious!

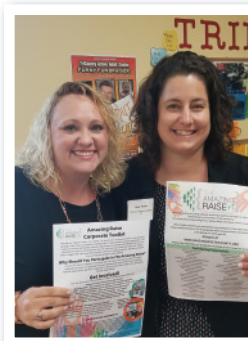
Our next stop was to a local historical location, Dewees Tavern, for a presentation by Lisa Minardi,



The class enjoying a delicious meal prepared by students at the Western Montgomery Career and Technology Center.

Executive Director of The Speakers House. It was very encouraging to hear how this nonprofit has put themselves on the map in Trappe and forges ahead bringing History alive at all the events they hold. I will be sure to attend one of the many festivals they sponsor.

Our last stop was a very impactful tour of the new Limerick Township Building by Township Manager, Dan Kerr. Limerick township's ode to community and how much they support their officers, fire fighters and emergency responders are truly an inspiration. All townships should model the partnership they have created with local government and community.



Ann Maletsky and Holly Parker



Limerick Township – Thank you Dan Kerr, Township Manager, for the tour of the new building.

“I have gained so many valuable experiences in this Leadership class with the TriCounty Area Chamber already. I cannot wait to see where this journey leads.”

– Ann Maletsky



The class at Dewees Tavern with Lisa Minardi, The Speaker House.

EXECUTIVE SPONSORS



EDUCATION SPONSOR

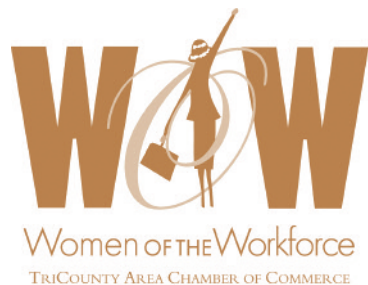


TRANSPORTATION SPONSOR



It's as easy as 1-2-3 or ABC – Always Buy Chamber!

WOMEN OF THE WORKFORCE



On September 26, Chamber Members gathered at Brookside Country Club in Pottstown to hear **Lucretia Coleman, Jameri Enterprises LLC** present on *Diversity and Inclusion*.

Understand Diversity – if we don't the consequences are: discrimination, narrow-mindedness, impaired morale, damaged productivity ...and it's illegal!

Positives of Diversity: more effective communication; teamwork; employee retention (a happier and more valued work environment)

Without diversity, companies are missing out on diverse thinking and in turn diverse solutions.



(L to R) Sara Wein, YWCA Tri-County Area; September's speaker, Lucretia Coleman, Jameri Enterprises LLC; and Stacey Woodland, YWCA Tri-County Area.

NEXT WOW LUNCHEON

• **Tuesday, December 11**

• **11:30 AM – 1 PM**

• **The Carousel at Pottstown,**
30 West King St., Pottstown 19464

Join us for Holiday Networking
at the Carousel!

\$26 per Attendee (prepaid by 12/4); \$32 per
Attendee (invoiced or after 12/4)



COLLEGE FAIR RECAP



The Chamber's Annual College Fair was held on Monday, October 1, from 5:30 – 7:30 PM at the Coventry Mall.

This year's format provided parents/guardians the opportunity to learn more about the options available to their child and benefit from face-to-face interaction with the schools, being able to have a dialogue and have their own questions answered.

The 80 exhibitors supplied valuable information to aid students in making the right choices for their futures.



CREATING CONNECTIONS

The TriCounty Area Chamber of Commerce is excited to introduce our new Member Relations Director –



GREGORY GLENN

Gregory started his employment with the TriCounty Chamber on Monday, September 24. Gregory will primarily be focused on recruiting new members for the Chamber. He will work to grow the size of our Chamber Community while guiding new members on how to grow their business through their membership.

He spent the last year working at Tri County Toyota where he was busy learning about the car business and selling 15 to 20 cars a month while educating customers on vehicle safety. Before that, he spent 12 years with Yellowbook (HIBU) as a sales executive assisting customers on their advertising campaigns by putting together their optimized websites and placing their ads in the phone directory.

Serving the tri-county region is important to Gregory, a Pottstown resident and graduate of Pottstown High where he excelled in Football and Basketball. After high school, he went on to play football and graduated from Kutztown University with a B.S. in Management and Marketing. After college he moved to the Maryland area and took a job working for the Department of Health and Human Services. He moved back to his roots to take a sales position for WFMZ-TV Channel 69 while also coaching basketball for the Pottstown High Boys Basketball team.

Gregory is married to his high school sweetheart, Barbara. He enjoys watching sporting events with Barb and spending time with family, especially daughters Asia, Alexis & Jasmine and with friends. He also keeps busy with officiating PIAA Basketball and Football games.

TRANSPORTATION NUMBER ONE CAUSE OF CO2 EMISSIONS IN U.S

New data shows that transportation emissions have replaced power as the top source of CO2 emissions in the USA. With billions of people driving their cars alone to work every day it is no surprise to hear that transportation has become the leading source of carbon emissions. The U.S. transportation sector now emits 1.9 billion tons of CO2 annually. The power sector emits 1.8 billion tons. *

How we travel can have a direct impact on local air quality, putting our communities at risk of health issues such as asthma and cardiovascular disease. Each one of us can make a difference by reducing transportation emissions improving the environment for all.

Try an alternative transportation mode:

Public Transit: Public Transit consists of using busses, trolleys, and trains. Using public transit will save you money and reduce stress caused from driving in traffic. It reduces CO2 emissions by taking one extra car off the road.

Vanpool: If you live at least 15 miles away from your work site vanpooling is a great option for you! When you factor in fuel, maintenance, insurance and depreciation, driving alone can cost an average of \$10,000 a year. Vanpooling can cut those costs by as much as 80%.

A Vanpool carries between seven to fifteen passengers traveling between pick-up locations and the workplace. Amenities could include on-board Wi-fi, luxury seats and bike racks. Maintenance and insurance are covered by the vanpool vendor and the number of cars on the road are reduced.

Carpool: A carpool consists of two to four people riding together to a similar area on similar schedules. A personal vehicle is typically used to run a carpool. Carpooling reduces your travel costs such as fuel costs, tolls, decreases vehicle wear and tear and the stress of driving. Carpooling improves the environment by reducing the number of cars on the road, resulting in less air pollution and congestion.

Biking: Biking is becoming a more common form of transportation. The Greater Philadelphia region's trail connections continue to grow. Biking can save commuters tremendous amounts of money, time and improve health.

Walking: Walking is the best way to get to work: it costs nothing, admits zero emissions and promotes physical health.

These are just a few ways you can make a difference. For more information on ways you can reduce your transportation emissions check out wearetdm.com.

* Source: <https://e360.yale.edu/digest/transportation-replaces-power-in-u-s-as-top-source-of-co2-emissions>

Stacey Weiss works as a TDM Manager with GVF. To reach Stacey by email: sveiss@gvftma.com, or by phone: (610)354-8899

Economic Development Luncheon

November 13 • 11:30 AM - 1:30 PM • RiverCrest Golf Club

100 Golf Club Dr, Phoenixville, PA 19460

Presenting Sponsor:



\$55 per Member • \$400 per Member table of 8 • \$70 per Non-member



Grow PA is an open-source initiative designed to engage Pennsylvanians from the business and civic communities. In a state with an unemployment rate that lags behind the national average, an aging population, and an anemic economy, the time to collectively plan a path forward is now.



GROWPA

To Register, call 610.326.2900 or visit tricountyareachamber.com

MAKING A DIFFERENCE IS WHAT WE DO!

WELCOME COFFEE

The Chamber hosted a welcome coffee on October 17 to introduce the Membership to new and existing Board Members as well as our new Member Relations Director, Gregory Glenn. It was a great morning of networking!



2018—2019 Chamber Board of Directors: Stacey Machalette, Longstreth Sporting Goods, LLC; Dr. David DiMattio, Montgomery County Community College; Dr. William Shirk, Pottsgrove School District; April Barkasi, CEDARVILLE Engineering Group, LLC; Baran Schultz, Schultz Technology; Sean Deviney, The Body-Borneman Companies; Lee Levengood, Everything Printing; Richard Graver, The Victory Bank; Michael Stevens, BB&T; Elaine Schaefer, Schuylkill River National State Heritage Area; Frank Strunk, Tompkins VIST Bank; Peggy Lee-Clark, Pottstown Area Industrial Development, Inc.; and Eileen Dautrich, Chamber President. Not Pictured: Bill Breslawski, Maillie LLP; Twila Fisher, The Hill School; Joseph Koury, O'Donnell, Weiss & Mattei, P.C.; Rick Libra, Exelon; Rich Newell, Pottstown Hospital Tower Health; Eric Phillips, Dana Incorporated; and Greg Richardson, Traffic Planning & Design, Inc.

LEYP – BREWS AND CHOO CHOOS

LEYP TriCounty had a great evening at the Colebrookdale Railroad for our Brews and Choo Chos event! We enjoyed a tour of the beautiful train cars and free drinks courtesy of The Other Farm Brewing Company. Thank you to everyone who came out!



Lead | Engage |
Young | Professionals
Network of Leaders. Professional Development.
Volunteerism. Community Action.

Check out LEYP's new website:
leyptricity.wixsite.com/leyptricity

MAKING A DIFFERENCE IS WHAT WE DO!

RIBBON CUTTINGS



Diamond Credit Union,
100 Diamond Way,
Royersford, PA 19468

**The Swamp Door
Antiques &
Curiosities, LLC,**
2030 Swamp Pike,
Gilbertsville, PA 19525



**General Spaatz
Museum,**
45 S. Warwick Street,
Boyetown, PA 19512

Celebrate your new business or new location by hosting a Ribbon Cutting/Grand Opening. The TriCounty Area Chamber of Commerce provides this complimentary service to ALL businesses in the tri-county region.

For more details or to schedule your Ribbon Cutting, please contact Tarra Farrell, Events & Marketing Director, at 610.326.2900 or tarra@tricityareachamber.com.



2018-2019 TCACC EXECUTIVE COMMITTEE & BOARD OF DIRECTORS EXECUTIVE COMMITTEE

CHAIRMAN OF THE BOARD
Baran Schultz, CEO, Schultz Technology

CHAIR ELECT
Rich Newell, CEO, Pottstown Hospital Tower Health

TREASURER
April Barkasi, President & CEO,
CEDARVILLE Engineering Group, LLC

IMMEDIATE PAST CHAIRMAN
Richard Graver, Chief Lending Officer, The Victory Bank

SOLICITOR
Joseph K. Koury, O'Donnell, Weiss & Mattei, P.C.

SECRETARY
Eileen Dautrich, President, TCACC

BOARD OF DIRECTORS

Bill Breslawski, Maillie LLP
Sean Deviney, The Body-Borneman Companies

Dr. Dave DiMattio,
Montgomery County Community College
Twila Fisher, The Hill School

Peggy Lee-Clark, Pottstown Area Industrial
Development, Inc.
Lee Levegood, Everything Printing

Rick Libra, Exelon
Stacey Machalette, Longstreth Sporting Goods, LLC
Eric Phillips, Dana Incorporated

Greg Richardson, Traffic Planning and Design, Inc.
Elaine Schaeffer, Schuylkill River Greenways
National Heritage Area

Dr. William Shirk, Pottsgrove School District
Michael Stevens, BB&T
Frank Strunk, Tompkins VIST Bank

Refresh

REFRESH FRIDAY - SEPTEMBER



September's Refresh Friday focused on Communication & Connections. Thank you to Jenna Armato of Attract, Engage, Inspire for providing tips on how to make every communication an opportunity for a powerful connection!

NEXT REFRESH SEMINAR:

Friday, December 14, 8:30 - 10 AM, "Strategic Management"

JOB POSTINGS

LOOKING TO FILL A POSITION?

The Job Postings and Resume Service helps Members that are looking to fill a position by saving them *time* and *money*.

How to Post Your Job Opening

Companies who have posted Job Openings will be featured in a weekly email and in the *Route 422 Business Advisor*.

Members: It's easy to post your Job Openings!

- Login to Members Only on the Chamber website and click the "Jobs" tab on the left side module.
- Click "Add New Job Posting," fill in the description.
- Preview your posting by clicking "Preview" on the bottom of the page.
- Click the red "Save & Exit" button on the bottom to finalize your posting.

LOOKING FOR QUALIFIED INDIVIDUALS?

Information from resumes the Chamber has received are announced at Membership Breakfasts and summarized in the *Route 422 Business Advisor*.

Members: Stop by at the office anytime to review the resumes we have on file that have been sent to us by those looking for work.

Know someone looking for a job?

1. Have them send their resume to Melissa at melissa@tricityareachamber.com.
2. They can also go to the Chamber's website and view Chamber Members who currently have positions available at their company.

• **American Crane & Equipment Corp.** - Project Manager; Service Technician

• **Brookside Country Club** - P/T Servers, Bussers, Dishwashers

MAKING A DIFFERENCE IS WHAT WE DO!