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THE IMPORTANCE OF A PUBLIC RELATIONS STRATEGY



MARKETING TIPS

By Shelby Macilvain, Communications Manager, beMarketing Every business has a

unique story to tell, and more often than not, PR strategies are overlooked and undervalued. Developing a PR strategy is crucial for creating brand awareness and promoting engaging content that consumers want to read. Below, the experts at beMarketing share the importance of a public relations strategy within your business.

Strong Public Image and Sharing your Story

With hundreds of thousands of businesses out there, yours must stand out in the crowd. Creating a strong public image that identifies your brand as one people can trust will allow you to capture the spotlight your business needs to be seen in the crowd while simultaneously bringing in more business. A PR agency will use a multitude of approaches using aspects of social media, media relations, and public-facing communi-

cations to tell your brand's story in a clear and newsworthy way.

Increases Opportunities

When working with a PR agency, the team is consistently on the lookout for growth opportunities for your business. Their search may include creating pitches to send to a local newspaper about your new VP or crafting media alerts to obtain news coverage for your latest upcoming event. No matter the task, the goal for your PR team is to generate more business and get new customers through your door.

Boosts Your Engagement with Target Audience

Along with building your business's brand and carrying on its public image, your PR strategy will also help you create connections with your target audience. As you utilize the tools of PR, you'll be able to share and communicate concise messages guaranteed to reach your target audience.

If you're looking for expert public relations services to help build your business's brand and get your unique story out there, contact beMarketing at 484.261.1149!

