



Located in Skippack, Pennsylvania

**Our Mission:**  
*Success is not about fitting in, it's about standing out.*

Located in Skippack, Pennsylvania; Nanette Poserina started Health Insurance Solutions, Inc. with the vision that consumers need information which is accurate, professional, and trustworthy. HISI prides itself on honesty, integrity, and expertise regarding every aspect of prescription drug benefits. We provide a “live” person on the other end of the call to untangle the complexities of today’s marketplace. When our clients call HISI, they will be greeted with a friendly,

informative Solutions Advisor who will happily assist them.

Our team exemplifies providing new, cost-saving solutions while delivering best-in-class service to our clients. We accomplish this by listening to our clients, setting goals above industry standards, developing risk management programs, and diligently providing exceptional service. As a pioneer in the prescription drug marketplace, we pride ourselves on the innovative solutions we have delivered

to our clients. With evolving specialty drug costs, we continue to engage in dialogue with our partners to evaluate how HISI can best serve our clients and guarantee an exceptional return-on-investment. The team at Health Insurance Solutions, Inc. welcomes the opportunity to connect with you and determine what is obtainable for your bottom-line.

In the past 20 years, the HISI team grew from 2 employees to over 15 employees, continuing to employ talent as the organization expands. HISI manages over \$100 million in drug-spend as of today. Throughout the years we’ve shifted our focus to Specialty drug cost, which is the majority of spend for an employer group. Today, HISI primarily focuses on strategies to reduce employer’s specialty drug spend by up to 50%, with HISI’s manufacturer relationships, importation of prescriptions, knowledge of grants, foundations, and working with Specialty Drug Pharmacies directly. One of HISI’s clients in New Jersey has saved \$59 million over the course of 7 years, without plan-change.

Building on this reputation, Health Insurance Solutions has built a business model that has surpassed all the competition, both locally and nationally. HISI has negotiated rates that are extremely competitive in the pharmacy drug group marketplace with their partnerships.

Health Insurance Solutions was selected by Inc 5000 #2510 magazine as one of the 5000 fastest-growing private companies in US for 2021. In the past, this list has included companies such as Microsoft, Timberland, Chobani, Oracle, and Patagonia. Health Insurance Solutions, Inc. could not be more proud to join this rarefied group along with the other companies selected this year, from over 7 million applicants.

[www.gethisi.com](http://www.gethisi.com)

**NANETTE POSERINA**

**HISI PRESIDENT AND FOUNDER**

