

BUSINESS SPOTLIGHT

CHESTER PERFETTO AGENCY, INC. AND TRAVELSAFE INSURANCE ACQUIRED BY CHRIS MONTGOMERY



Chris Montgomery

Chester Perfetto Agency, Inc. and TravelSafe Insurance, in Wyomissing, PA recently announced they have been acquired by **Chris Montgomery**, who will be the firm's new president. The company just celebrated 50 years in business and operates its headquarters out of Wyomissing with representatives working nationwide.

Montgomery brings over 30 years of management, consulting and business ownership in multiple industries. He looks to continue the excellent record of success for the agency, and its travel insurance business. Montgomery said he intends to continue operations as is, adhering to his philosophy that "if it's not broke don't fix it!" Over the coming months, he will be traveling and looking forward to meeting the many customers and partners of the Chester Perfetto Agency and TravelSafe Insurance.

Deb P Grove, who has been with the agency for 37 years has been promoted to Executive Vice President. Her new

position will require her to handle the day-to-day operations of both insurance divisions. She will continue being instrumental in seeing that the company's excellent services continue without any interruptions. She will be strongly supported by the agency's management teams, most of whom have 15 to 30 years' experience with the agency.

Bridget L Schasteen, is a new addition to the team. She comes with years of knowledge and experience in the Life & Health Insurance field and Medicare. Bridget will be responsible for expanding and growing our services to the Lehigh Valley area.

Kelly J Swanger, who has been with the agency a combined total of 22 years and has held many positions during her tenure has been promoted to Director of Property and Casualty Insurance. In her new role she will be responsible for handling the everyday operations of the commercial product line, researching, and developing relationships with new suppliers, and the conduct of the employees under her.

Jessica M Walb, who joined the agency 15 years ago and has held many positions within the health and Medicare field has been promoted to Director of Health, Life and Financial Services. In this new role, she will oversee leading the efforts to grow the Medicare and Financial insurance portfolio. Jessica will ensure that she and her team continues educating their clients on the insurance available to them and providing the right quality of benefits for their needs.

Wendy L Walter, with 10 years in personal lines (auto/home) insurance joined the agency in 2018 as a TravelSafe insurance specialist, has become the new Personal Lines Insurance Agent.



Deb P. Grove



CHESTER PERFETTO AGENCY, INC.

TravelSafe INSURANCE

Your One Stop Insurance Agency

Medicare's Annual Enrollment Period is Quickly Approaching!
October 15th - December 7th

We are here to help you review your Part C Medicare Advantage Plan or your Part D Prescription Plan

Call to schedule an appointment or to request a Part C or Part D Review Form

610.678.0373

40 Commerce Drive, Wyomissing



SCAN ME



Carlos Cividanes, VP pictured at a Travel Tradeshaw representing TravelSafe Insurance



Bridget L. Schasteen

WE ARE YOUR "ONE STOP" INSURANCE AGENCY!

Since 1971, Chester Perfetto Agency has been servicing the Berks County community for all its insurance needs. We offer all forms of insurance plans that encompass Auto, Homeowners, Health, Dental, Vision, Retirement, General Liability, Workers' Compensation, all types of Business coverage and all Medicare plans.

As an independent agency, we have access to multiple insurance companies allowing us the ability to compare rates and coverages.

Each licensed insurance professional has the expertise to review your individual needs, your family's needs and your business needs, and make suggestions and recommendations that are as unique as you are!

We are also the only independent Insurance Agency in the country that has our own travel insurance product – TravelSafe Insurance! TravelSafe plans are designed to protect the trip costs for cancellations or interruptions, the unexpected travel mishaps and delays, along with providing medical coverage while you are away on a business trip, or a vacation. Our agency even offers insurance plans for the traveling golfers...



Our goal is education and continual support for your future insurance needs. Call us today at 610.678.0373 and visit www.perfettoinsurance.com and www.travelsafe.com.

We are proud to say that during the most uncertain of times that we here at Chester Perfetto Agency continued to thrive and survive during and after the pandemic, and also with the tragic losses of our founders and leaders. Chester "Chet" Perfetto (Captain US Navy Ret.) who founded the agency

in 1971 along with his wife sadly passed in Oct 2019. We were hit again with the loss of their son Scott D. Perfetto in January 2020, who was instrumental in creating the TravelSafe Insurance brand. In May of 2020 we were struck by another loss, with the passing of the matriarch of the family, Doris K Perfetto. We have continued to keep their legacy alive by meeting the needs of the Berks County community with our knowledge of insurance. Deb P. Grove, Executive Vice President continued to keep all of her team employed with her strong leadership, during the unknown period of the agency's future.



(L-R) Wendy L. Walter, Jessica M. Walb, Kelly J. Swanger

We are proud to say we also earned a spot in the Top 50 Greater Reading Business Excellence Awards in 2022, for maintaining \$1M+ annual revenue for the past three years. The agency was

also recently recognized as the Best Travel Insurance Company in 2022 by Forbes Advisor and received the Outstanding Service Award in 2021 by IAGTO.

Call us today at 610.678.0373 or visit www.perfettoinsurance.com and www.travelsafe.com.